

A close-up photograph of a person's hand holding a black whistle. The person is wearing a black and white vertically striped shirt. The background is a soft, out-of-focus green, suggesting an outdoor setting like a field or park. The lighting is bright, highlighting the texture of the hand and the shirt.

Coaching & Leadership

Charles E. Christian, FCHIME, FHIMSS
CIO, Good Samaritan Hospital

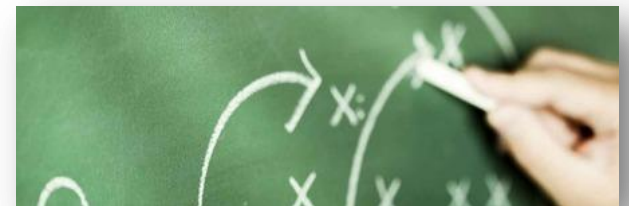
Not all X's & O's

- **Coaching** – *“Motivating people to prepare & work hard & function as a team”*

Ken Blanchard – author of the One Minute Manager

- **Leadership** – *“The art of getting someone else to do something you want done because he wants to do it”*

Dwight D. Eisenhower 34th President of the US



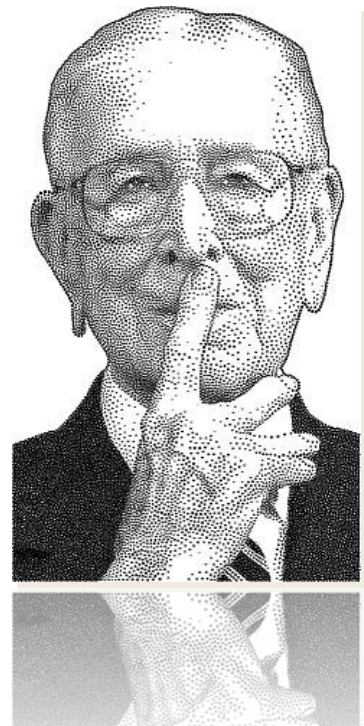
Football Terms in the Boardroom

- Blocking & Tackling
- Quarterbacking
- Goal Line Stance
- End Run
- Punt
- Blitz
- Game Plan
- Etc.



John Wooden – a gift from a father

- Be true to yourself
- Make each day your masterpiece
- Help others
- Drink deeply from good books, including the Good Book
- Make friendship a fine art
- Build a shelter for a rainy day
- Pray for guidance and give thanks for your blessings everyday.



“When placed in command –
take charge”

General Norman Schwarzkopf



“Being Responsible,
Sometimes Means Pissing
People Off”

Secretary Colin Powell



Business Leader as Coach

C – Communication

O – Over Plan

A – Attitude

C – Consistency

H – Honesty / Humility



Communication

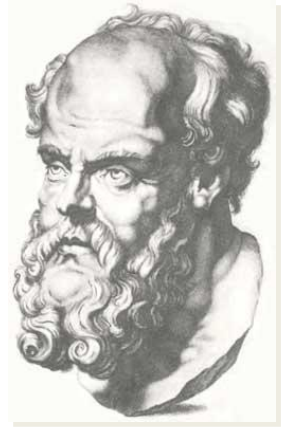
- Mission – Vision – Values
- Set the context and boundaries
 - A river without banks is just a large puddle
- Constant and continuous

"Nothing is so contagious as enthusiasm"

Edward Bulwer-Lytton

“Nature has given us two ears, two eyes,
and but one tongue – to that end, we
should hear and see more than we speak”

Socrates



Over Plan

- No easy way to excellence
- Set goals, but pay attention to what needs to be accomplished
- If errors go un-noticed, you'll ensure more will occur
- Commitment to constant improvement
- People respond well to leaders who have high expectations and genuine confidence in them

“The important thing is to lay a plan, and then follow it step by step, no matter how small or large each one by itself may seem”

Charles A. Lindbergh



Attitude

- It takes everyone on the team; they must believe in the vision to be successful.
- Attitude can be the difference between winning and losing
- Motivation does not always equal a positive attitude

"Attitude Reflects Leadership"

Remember the Titans

Playing to Win
Verses
Playing Not to Lose



Consistency

- Respond the same way in similar circumstances
- Be present, always
- Feedback
- Consequences



“What you do speaks so loudly that I cannot
hear what you say”

Ralph Waldo Emerson

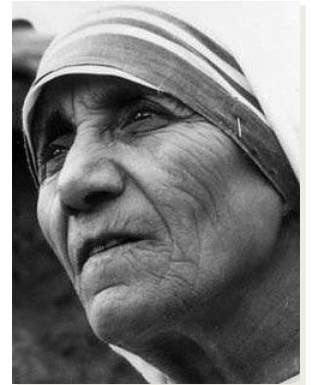


Honesty / Humility

- Never ask more than you're willing to give
- Authenticity
- Balance
- Transparency
- You can't fake it

"If you cannot feed 100 people, feed one"

Mother Teresa



“A Strong Leader sets a pace for others to follow; never forget that your team is always looking at you, judging you by your behavior – on & off the job”

Author Unknown



A Winning Leader / Coach Is:

- Adapt at motivating people
- Excels at picking the right people
- Builds the team
- Good communicator
- Disciplinarian
- Visionary
- Person of excellent character



“Be the change that you want to see in the world”

Gandhi

THANK YOU

THANK YOU

